

Message Text

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DRAFTED BY: DCOOPER DIP: USAEC

APPROVED BY: SCI: A E: H. DANIEL BREWSTER

ASFRIEDMAN D/ DIP: USAEC EA/ J: WPIEZ

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FM SECSTATE WASHDC

TO AMEMBASSY TOKYO

UNCLAS STATE 100445

FOR HELFRICH

E. O. 11652 N/ A

TAGS: JA IAEA

SUBJ: NEW FIXED COMMITMENT CONTRACT FOR ENRICHMENT
SERVICES

REF: TOKYO 6314

1. DISCUSSIONS MENTIONED MAY 15 LETTER FROM FRIEDMAN
ARE TO BE HELD IN WASHINGTON. PRESENT PLANS CALL FOR
FULLY DAY MEETING ATSHOREHAM HOTEL IN WASHINGTON, SPONSORED
BY AIF, ON MAY 30 DURING WHICH AEC REPS WILL EXPLAIN NEW
CONTRACT ARTICLE BY ARTICLE. ALTHOUGH MEETING HAS BEEN
ARRANGED BY AIF FOR BENEFIT DOMESTIC INDUSTRY, REPRESENT-
TIVES OF OVERSEAS ORGANIZATIONS ARE WELCOME TO ATTEND.
IN ADDITION, AEC NOW PLANS HALF DAY BRIEFING JUNE 1, P. M.,
FOR EMBASSY REPRESENTATIVES AND U. S. REPRESENTATIVES OF
OVERSEAS CUSTOMERS SUCH AS JAPANESE TRADING COMPANIES.

2. RELATEDLY, AS INCIATED IN MAY 9 LETTER TO AKIYAMA
OF JAPCO, WE HAD HOPED TO BE ABLE HOLD SEMINARS IN BOTH
EUROPE AND JAPAN TO EXPLAIN DRAFT CONTRACT IN DETAIL TO
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POTENTIAL CUTOMER ORGANIZATIONS. EUROPEAN SEMINAR NOW TENTATIVELY SCHEDULED FOR WEEK JUNE 3, BUT JAPANESE SEMINAR REMAINS IN DOUBT. ALTHOUGH WE HAVE NOT FORECLOSED POSSIBILITY OF HOLDING SUC A SEMINAR IN JAPAN, IT NOW CLEAR THAT SUCH TRIP CANNOT BE SCHEDULED BY AEC REPS BEFORE NEW FY BEGINS, AFTER ALL COMMENTS ON DRAFT CONTRACT HAVE BEEN RECEIVED FROM INDUSTRY AND FINAL VERSION OF CONTRACT DRAFTED. PLEASE EXPRESS OUR REGRETS TO APPROPRIATE JAPANESE REPRESENTATIVES FOR BEING UNABLE SCHEDULE JAPANESE SEMINAR PRIOR TO ADOPTION OF FINAL CONTRACT TEXT AND SUGGEST THAT, UNDER SUCH CIRCUMSTANCES, THEY MIGHT WISH AVAIL THEMSELVES OF OPPORTUNITY TO ATTEND AIF SPONOSRED MEETING ON MAY 30.

3. WE BELIEVE QUESTION A) OF PAR 2 OF REFTEL IS ANSWERED BY DRAFT CONTRACT TERMS, I. E. DOWNPAYMENT TO BE MADE IN THREE EQUAL INSTALLMENTS, THE FIRST OF WHICH TO BE MADE ON EXECUTION OF CONTRACT AND TO BE FOLLOWED BY TWO ANNUAL APYMENTS WITHIN 30 DAYS OF FIRST AND SECOND ANNIVERSARY DATES OF CONTRACT EXECUTION UNLESS MATERIAL ACTUALLY DELIVERED AND PAID FOR PRIOR TO SAID ANNIVERSARY DATES.

4. RE QUESTION B) OF PARA 2, ANSWER IS YES PROVIDED PARTIES AGREE TO MODIFY USE SCHEDULE IN ACCORDANCE ARTICLE II.7 OF STOCKPILE CONTRACT. RELATEDLY, IN THE CASE OF NUCLEAR PLANTS COVERED BY EXISTING REQUIREMENTS- TYPE CONTRACTS, UTILITY MAY ALSO ELECT USE MATERIAL PROCURED UNDER STOCKPILE CONTRACT FOR INITIAL CORE WITHOUT BEING SUBJECT TO TERMINATION CHARGES UNDER PROVISIONS OF REQUIREMENTS CONTRACT, PROVIDED THAT UTILITY GIVES USAEC ADVANCE NOTICE IN THIS REGARD REQUIRED BY STOCKPILE CONTRACT. RUSH

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